

INSTITUTIONAL PRESENTATION





**PACTO
ENERGIA**

THE ENERGY OF THE FUTURE,
TODAY!



About us

Pacto Energia is a privately held holding company based in Goiânia/Go, with its main business operations in the electricity sector, present in the four pillars of the sector's operation: generation, transmission, commercialization and distribution.

Our focus is on renewable energies, mainly photovoltaic generation. We seek to actively contribute to an economy based on low environmental impact energies.

In addition to these energy businesses, in 2022 Pacto began expanding its operations by implementing ventures in the telecommunications and technologies applied to the electricity sector. Our operations are distributed throughout the 5 regions of Brazil,

with a strong portfolio of projects in Centralized and Distributed Generation in the Northeast region.

The diversification of our businesses generates an unparalleled operational gain, where the synergy of these companies has become one of Pacto Energia's main differentials.

We are prepared to provide energy solutions on any scale, in order to add performance and economy to our customers.



We generate value for society and shareholders through the solid balance of our finances, well-structured projects and socio-environmental responsibility as an essential agenda in our operations.





ORGANIZATIONAL STRUCTURE



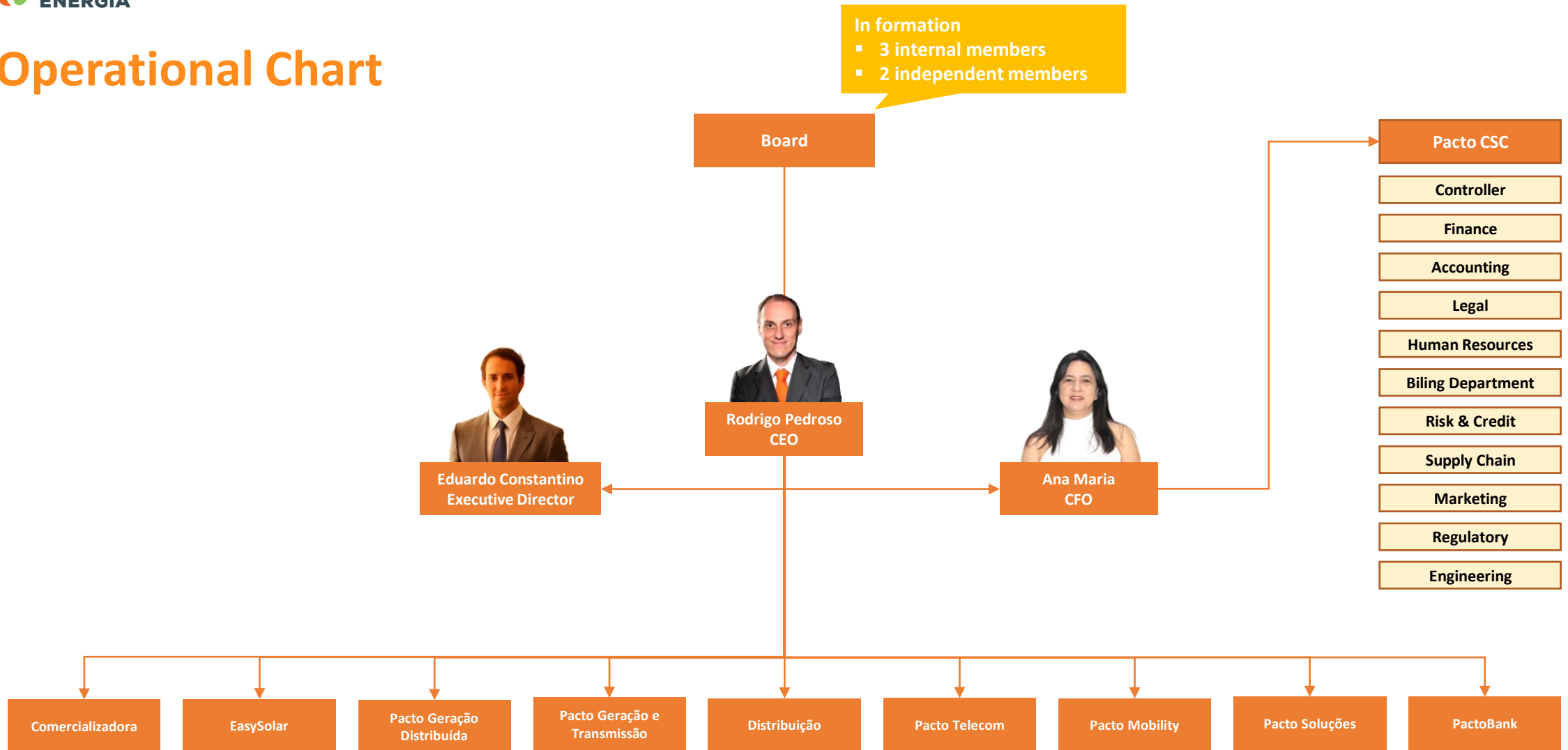
GROUP COMPANIES

 <p>PACTO ENERGIA GERAÇÃO E TRANSMISSÃO</p> <p>Generation & Transmission Holding</p>	 <p>PACTO ENERGIA GD</p> <p>Distruted Generation Holding</p>	 <p>PACTO ENERGIA COMERCIALIZADORA</p> <p>Energy trader</p>	 <p>PACTO ENERGIA SOLUÇÕES</p> <p>Management of Generators, Consumers and Distributors</p>	 <p>PACTO ENERGIA EPC</p> <p>Engineering, Construction, Operation & Maintenance</p>	 <p>Sales & Instalation of Solar Power Plants</p>	 <p>PACTO ENERGIA DISTRIBUIÇÃO PARANÁ</p> <p>Energy distribution</p>
 <p>Marketplace for fotovoltaic equipments</p>	 <p>Energy trader</p>	 <p>Micro and mini cooperative power generation.</p>	 <p>Digital marketplace for energy trading in ACL.</p>	 <p>DigitalBank and Homebroker for energy</p>	 <p>Electric vehicles chargers</p>	 <p>Service of internet, fixed and mobile telephony and TV</p>

— Operational
— Startups



Operational Chart



High-Performance Team



Maurício Gropp
Head of Trade

Mais de 10 anos de experiência no setor energético, abrangendo diferentes áreas (Backoffice, Comercial, Consumer Management e Trading) o que lhe permitiu adquirir uma visão sistêmica do setor.

Antes da Pacto, trabalhou em empresas como Delta Energia, GV Energy e Trinity.

Mauricio tem mais de 15 funcionários reportando diretamente



Tárík Navarro
Head of Retail Sales

Mais de 10 anos de experiência atuando no mercado livre de energia, com foco em gestão de consumidores, gestão de geradores e comercialização, sendo também Operadora de Mercado certificada pela Abraceel/ CCEE/USP.

Antes da Pacto Energia, trabalhou em outros importantes grupos do setor, como Delta Energia, Comerc e CPFL.

Tarik tem mais de 5 funcionários reportando diretamente.



Arthur Galvão
Head of Operations

Extensive experience in the execution of vertical and prefabricated construction; development of Centralized and Distributed Generation Projects, focusing on photovoltaic in the states of GO/PR/MG/PI/CE/RN/PB.

Currently, he is the Operations Manager at Pacto Energia Distribuição Paraná.

Arthur has more than 30 employees reporting directly to him.



Rodolfo Rodrigues
Head of Engineering

Extensive experience in the execution of transmission lines and substations works of 34.5 kV, 69 kV, and 138KV in the states of GO/DF/AC/AM/RR;

Facilities and after-sales manager in an industrial environment in the states of GO/DF/MT/MS.

Rodolfo has more than 10 employees reporting directly to him and is responsible for managing our outsourced construction workers.



Heitor Martins
Head of Supply Chain

More than 10 years of experience in medium and large-scale negotiations with suppliers at a LATAM level.

Degree in logistics with specializations in Supply Chain and a Master's in Purchasing.

Heitor has 4 employees reporting directly to him.



Diego Cunha
Head of Generation Assets

Experience in low and medium voltage electrical projects, power quality analysis, thermographic studies, and energy efficiency.

Experience in the development, implementation, operation, and maintenance of photovoltaic systems. Currently responsible for the development of Centralized Generation and Distributed Generation projects in the states of GO/PR/MG/SP/MT/PI/CE/RN/PB.



Weldon Silva
Controller

More than 12 years of experience in the financial area, focusing on results management, budgeting, financial projections and analysis, and identifying business risks and opportunities. More than 9 years working as an independent auditor in Big 4, with solid knowledge in the analysis and preparation of financial statements and merger and acquisition processes.

Weldon has 2 employees reporting directly to him.




Wanessa Costa
Head of Accounting

More than 12 years of experience in corporate accounting and tax analysis in the Service, Commerce, Industry, and Third Sector areas. Experience in tax management, financial statement analysis, internal process development, and implementation of integrated ERP systems.

Wanessa has 5 employees reporting directly to her.

Purpose



Mission

The Energy of the Future,
Today!



Vision

To be a national reference in technology applied to complete energy solutions in a sustainable way.

Culture

Purpose: We connect the purpose of people with the purpose of the organization.

Owner Attitude: We act as owners to ensure the perpetuity and high performance of the company.

Creativity: With the support of technology, we always innovate to meet a world in constant transition.

Transparency: The right has only one way, so we are transparent in all our attitudes.

Customer Orientation: We are always dedicated to serving our customers as they are our reason for existing.

Corporate Governance

The strength of Pacto Energia's operations will directly reflect on the future we expect for our society, stakeholders and the community involved. The solid and consistent application of socio-environmental criteria, combined with a governance in strong evolution are practices that we believe are one of our greatest strengths. We are not just a company that works with energy. We are a company that actively contributes to the innovation, development and growth of the energy sector.

Our culture is based on developing business with transparency and ethics. And so, even though it is not a publicly-held company, Pacto Energia began to release its quarterly results in 2022.

We believe that all our stakeholders should know the result of our operations in a timely manner, not being limited this access to information only to Publicly-Held Companies.

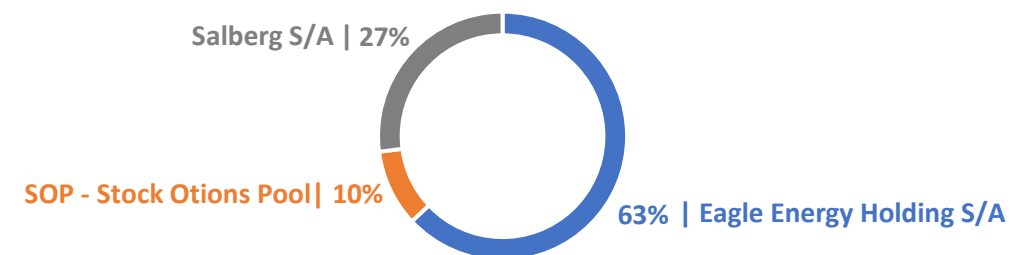
Our commitment is to the maintenance and adoption of the best corporate governance practices and, aligned with the idea of continuous improvement of our structures.

This report also reinforces Pacto Energia's commitment to be transparent, present relevant information and provide access to this information in a practical, objective and assertive way.

The implementation of the Board of Directors is underway, being another step towards strengthening its Governance. The Council will be in place by the end of the first half of 2023.

We also defined the creation of the ESG, Risk and Credit, Audit and New Business Committees, aiming to strengthen and bring greater practicality and assertiveness to the topics related to each Committee.

Shareholders



Risk and Credit Committee: Analyzes, criticizes and approves updates to the credit risk exposure policy of our Traders. This committee also approves clients who may be an exception to the current policy. It is composed of a multidisciplinary team from the areas of marketing and finance.

ESG Committee: Analyzes, criticizes and approves projects in new business development or social support, discussing and evaluating their environmental and social impacts. It is composed of a multidisciplinary team from the areas of engineering, finance and HR of the Group.

Audit Committee: Monitor compliance with internal rules and current legislation in order to ensure the correct application. Analyzes and opines on relevant transactions outside the standard operational context. It monitors the complaints channel and formalizes an opinion on the reported complaints.

New Business Committee: Analyze, criticize and approve new projects and new businesses where the Group's resources will be invested, ensuring that resources are being allocated to projects that meet the interests of the Group, Shareholders and other stakeholders.



SUSTAINABILITY



ESG Journey

Developing businesses with social responsibility and sustainability have been at the heart of Pacto Energia since its inception. Our commitment to promote the sustainable use of resources through the development of projects focused on renewable energies is part of the way of being of Pacto Energia.

We assiduously defend the premises that today's business will dictate the future of our society and the sustainable planning of the use of these resources, which in the future will become increasingly scarce, must be worked in the present day and not be left for tomorrow.

Reinforcing our commitment to Transparency, Pacto Energia adopted from 2022 the publication of its Sustainability Report, to present to all stakeholders the relevant points of its operation.

The Energy Pact has in its planning for the year 2023 to fully adhere to the Global Compact of the United Nations (UN), supporting the Ten Universal Principles and committing to the Sustainable Development Goals (SDGs).



Sustainability Report

Pacto Energia presented to the public its operational, socio-environmental and economic performance for the 2022 fiscal year, between January 1 and December 31, 2022.

This Sustainability Report detailed the updated information about the Group, demonstrating the impact of our operations for the period. We focus the preparation of this report on the transparency and quality of information, seeking a simplified and objective communication to our audience.



The document was prepared in line with the international standards of the Global Reporting Initiative (GRI), with Essential level.

Access our full report at:

[Sustainability Report 2022](#)

The report also presented our commitment to voluntary adherence to the Global Compact and the Sustainable Development Goals (SDGs) of the United Nations (UN). We present our priority commitments for the year 2022 and reinforce our promise to implement a continuous improvement in transparency and sustainability in Pacto Energia's operations.

In its preparation, the main areas of Pacto Energia were involved, in order to highlight the Group's operating differentials, our highlights in strategic management and our commitments to sustainability.



Our commitment is to actively contribute to the transition process to a low-carbon economy, assisting in the diversification of the national energy matrix and investing in sustainable and clean energy sources, free from the emission of polluting gases and with low environmental impact.



BUSINESS



Pacto Comercializadora is an energy trading company in the Free Market.

Evolution Energia is an energy trading company, which operates in the trading of electricity in the free market.

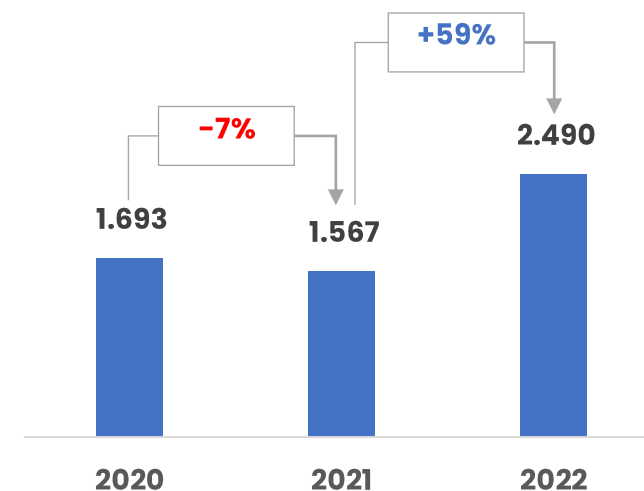
Pacto Energia Group, provides solutions and products necessary for the true evolution of the market.

In addition to directional trading, Pacto Comercializadora operates in the development of structured energy products for free consumers, working in partnership with the other companies of the group in order to find the best solution to reduce the costs with electricity of its customers.

The free energy market

The Free Energy Market is an environment where companies can negotiate electricity through bilateral contracts with commercial conditions, terms and prices, freely negotiated. Unlike the captive market, where the consumer buys energy from regional distributors, in the free market, the choice of supplier focuses on the consumer's account.

Average Traded Volume – MWm



Solutions	Collar contracts with settlement flow adequacy	Intermediation of purchase and sale for customers	Purchase and sale of energy with adequacy of settlement flow	Purchase and sale of energy assignment of contract	Purchase and sale of energy (conventional and incentivized)
Tailor-made derivative contracts	Swaps (energy source, submarket and temporal)	Buying and selling energy with seasonalization and flexibility	Purchase and sale of energy indexed to energy tariff (discount on the captive)	Buying and selling energy with different currencies	Buying and selling auctions



Pacto Geração Distribuída

Pacto GD invests, builds and operates solar plants for low and medium voltage consumers, allowing them to offset their energy demand as a result of this generation.

The responsibilities of Pacto GD ensure that the Solar System operates at the maximum of its installed capacity and generates savings for the customer with its energy costs.

The market opportunity of the DG segment is driven by Brazil's high energy costs, allowing for exponential growth of the project.

Pacto GD targets 75 MW of new projects in the short term.

The GD business is synergistic with other elements of Pacto Energia's business model, including ePOP and EasySolar.

Pipeline includes projects with lease of the plants ranging between 10 and 15 years, covering customers from different economic sectors.

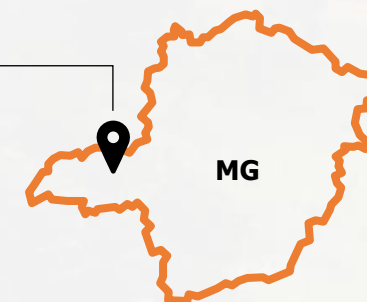
Alexânia

UFVs DP 1,2 e 3
3,2MWp



Uberlândia

UFV CAPIM
BRANCO II
5,9MWp



Coronel Vivida

UFV RS
0,3MWp



UFV operations leased by ePOP

Pacto Energia's ePOP business, also outlined in this presentation, is a key growth partner for the distributed generation business.

The distributed generation business receives rental revenue from ePOP members, which in turn provides its members with credits against their electricity bills.

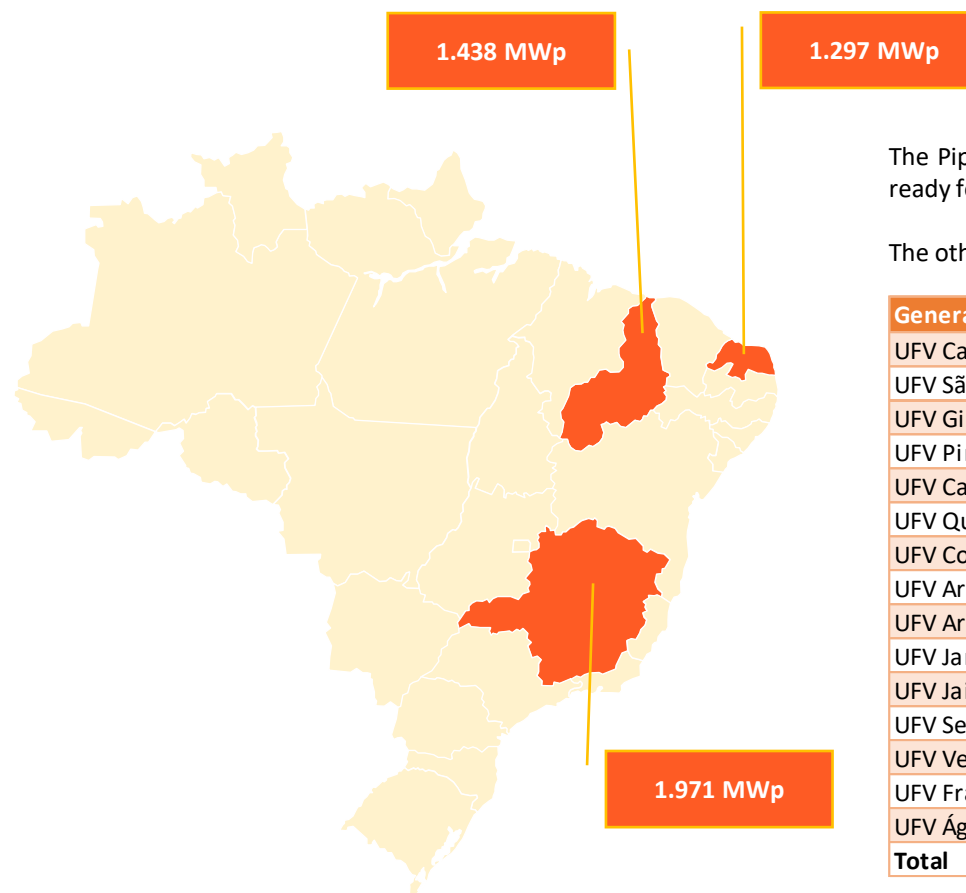
Pacto Geração e Transmissão

Pacto Geração e Transmissão is a company that invests, builds and operates power plants, transmission lines and substations.

We operate in the transmission and generation of renewable energy specialized in the development of greenfield projects.

In the centralized power generation projects under development, 7.3 GW were requested in grant applications from ANNEL, of which 4.7 GW have already been granted.

The power transmission projects consist of two substations with a capacity of 366 MVA, which guarantee a global revenue of around R\$ 310 million over 30 years through contracts with the federal government. Pacto G&T has an equity stake of 4.25% of these assets, with MEZ Energia as a partner. These assets start operating in 2023. In commercial operation, Pacto G&T has the CGH Salto, from Alemoa, with a power of 1MW.



Projetos com outorga emitida

4,7GWp

5 projects- with Grant – Read to Bid
Read to Build expected for 1Q24

The Pipeline has 5 projects in the final stages of development, expected to be ready for construction in 1Q24.

The other projects are expected to be ready for construction in 1Q25.

Generation Asset	State	MWp	Stage
UFV Campo Maior	Piauí	1.438	Read to Bid
UFV São João do Piauí	Piauí	805	Waiting Grant
UFV Gilbués	Piauí	325	Waiting Grant
UFV Piracuruca	Piauí	1.163	Waiting Grant
UFV Campo Maior II	Piauí	1.436	Waiting Grant
UFV Quixadá	Ceará	791	Waiting Grant
UFV Coremas	Paraíba	44	Waiting Grant
UFV Arinos I	Minas Gerais	862	Read to Bid
UFV Arinos II	Minas Gerais	581	Waiting Grant
UFV Janaúba	Minas Gerais	603	Read to Bid
UFV Jaiba I	Minas Gerais	506	Read to Bid
UFV Serra do Mel	Rio Grande do Norte	1.297	Read to Bid
UFV Verdelândia	Minas Gerais	774	Waiting Grant
UFV Francisco Sá	Minas Gerais	449	Waiting Grant
UFV Águas Vermelhas	Minas Gerais	862	Waiting Grant
Total		11.936	

EasySolar (Pacto Indústria Ltda.) is a company that carries out the commercialization, installation and legal and regulatory procedures of registration of generation plants with local energy distributors.

The company was responsible for the development of the 77Sol platform, a digital distributor of photovoltaic equipment.

The platform, which acts as SaaS (Software as a Service), operates as a facilitating link of the entire business chain (manufacturers, importers, distributors and integrators), from the import of equipment, to the delivery of generation systems to final consumers, providing tools such as purchasing and inventory management, systems sizing, proposal issuance, commercial monitoring, purchase of equipment, installation and even financial and administrative support to integrators, as well as financing marketplace for integrators' customers.

Benefits



Up to 95% savings on energy bill



Protection against increase in energy tariff



Internal Rate of Return (IRR) between 15% and 20% per year.



Low maintenance of the generation system



Panels with 25 years of service life.



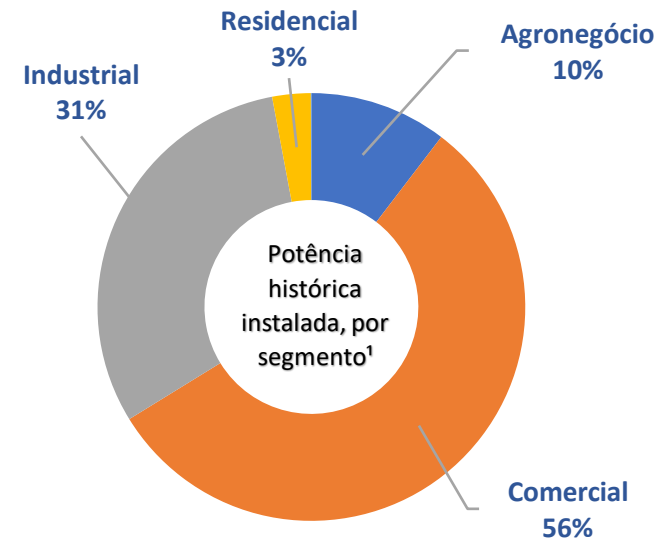
Finable investment



Valuation of the property.

Installed power in kWp - 2022

Segment	2022
Agribusiness	820
Commercial	248
Industrial	2.059
Residential	95
Electromobility	7
Total kWp	3.229



¹ Considers all installations carried out by the Company since the beginning of its operations.

Services



Pacto Soluções operates in the management of generators, consumers and energy distributors, assisting them since the migration from the Regulated Captive Market (ACR) to the Free Energy Market (ACL), as well as the maintenance of their obligations with the CCEE (Chamber of Commercialization of Electric Energy) and ANEEL (National Electric Energy Agency).

For generators, the company offers the services of consulting and market intelligence, negotiation and contract management, price analysis and regulatory advice. The company manages the energy of consumers with a specialized team, using innovative tools. It also meets the Pact Distributor with the demands with the CCEE.



Pacto EPC was created with the objective of performing engineering, construction, operation and maintenance services of power plants, transmission lines, substations and building infrastructure, as well as support services such as: gardening, cleaning, reception and concierge. For Pacto Distribuidora, it provides services of Meter Reading, Cuts and reconnections, Cleaning and conservation of the service agency and Civil repairs.

We customize our services with each new contract. We know that each client is unique, so we strive to know their culture, needs and particularities of their operations, because only in this way can we achieve our goal, which is a differentiated service provision.



Pacto ESCO develops projects for industrial and commercial customers with the objective of optimizing the resources of installations, identifying the potentials of reducing energy consumption and providing competitiveness and profitability to companies.

The performance contracts, signed between the client and Pacto ESCO, establish the conditions for the development and remuneration of the projects, through the sharing of the amount of savings obtained with the effective reduction in the costs of the client's operations.



Ecotx is an online platform that has a huge database with more than 90 types of information, both from the national electrical system and related areas, all so that its users have enough and updated information for the development of their projects and / or products.

The company also provides assistance, through advice and customized reports in multiple areas, such as the purchase and sale of assets, development and construction of projects and commercial support, through the use of "big data", of the entire chain of the electricity sector.

Pacto Energia Distribuição Paraná is the company that distributes energy to the city of Coronel Vivida, located in the southwest of Paraná.

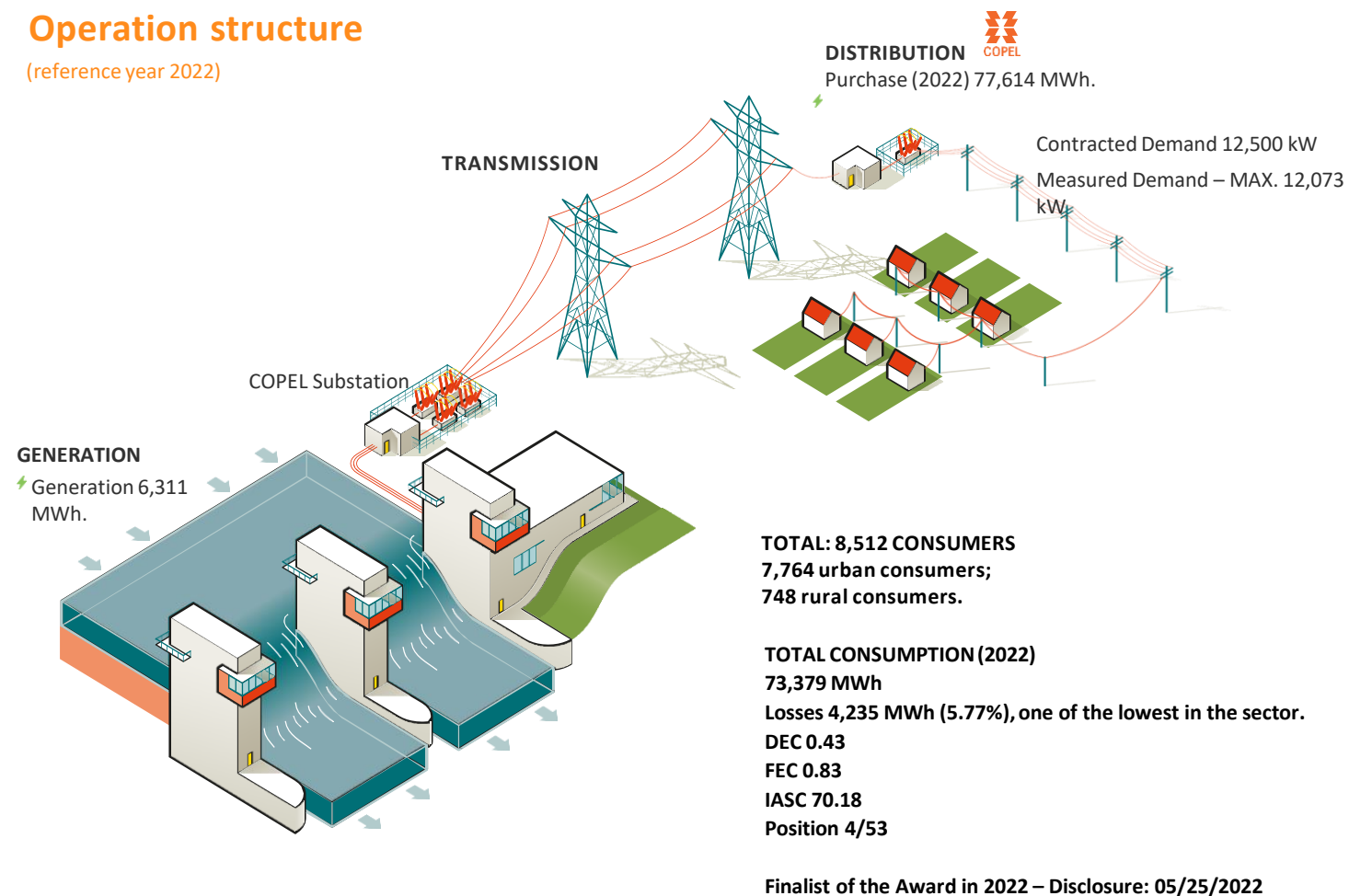
It currently feeds 8,512 consumer units, with a total of 12,500kW of contracted demand and a consumption of 73,379MWh/year.

We have a team of 27 employees to provide the best service to the city to be able to develop new tools, reading and instant issuance of the invoice, carsharing App, electro stations, 100% electric vehicles to reduce emissions of polluting gases and a distribution operation center for monitoring the network in real time.



Operation structure

(reference year 2022)





Pacto Mobility is a company dedicated to providing charging solutions for electric vehicles, seeking to make electric mobility affordable, convenient and sustainable.

With an extensive network of charging stations across the country, the company offers fixed monthly fees with no extra charges, as well as ensuring the security of financial transactions and the privacy of customer data.

Pacto Mobility constantly invests in advanced technology and sustainable solutions, seeking to help build more efficient and environmentally responsible communities.

The company has a customer service team that is skilled and committed to helping its customers. Pacto Mobility shareholders have access to exclusive discounts, regular updates on the company's activities and the opportunity to participate in building a more efficient and sustainable future.



EV001-22



Smart Intelligence
Charger

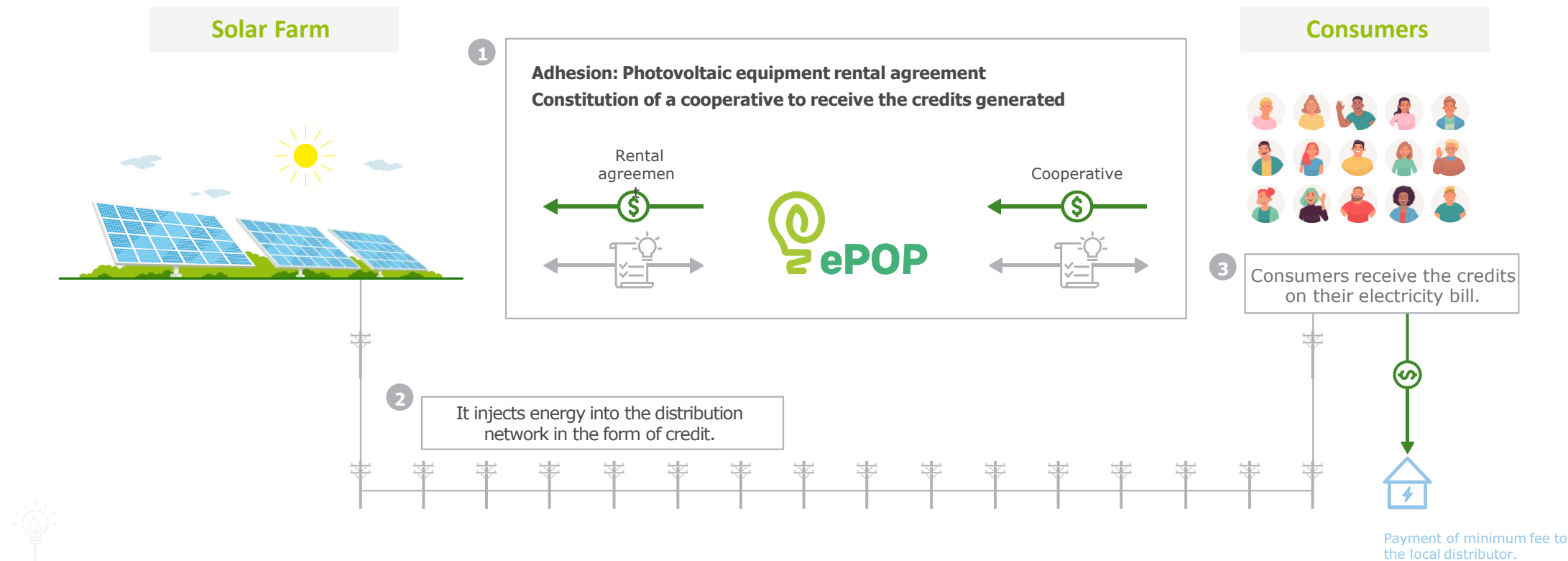


Charger Station
EVS22



Charger Station
EVF30





ePOP (W2E Digital S.A.) is a subsidiary of Grupo Pacto Energia and was created to develop an online platform for clearing and assignment of energy credits from power plants leased by the ePOP COOP consumer cooperative. The plants leased by ePOP COOP generate energy exclusively from renewable resources (hydroelectric, solar and qualified cogeneration), which makes it an environmentally friendly company.



Pacto Telecom is a technology and telecommunications company that offers solutions in connectivity and communication. With a qualified team and advanced technology, the company seeks to meet the specific needs of its customers, offering internet, telephony and pay TV services.

Pacto Telecom values excellence in service, transparency and innovation.

Pacto Telecom has born committed to the environment, and to prove this commitment became the only Telecom company in the world that operates zeroing all CO2 emissions and also consumes only renewable energy in its equipment.

It's you online without taking the Planet Offline.

FIRST
Net-ZERØ
TELECOM COMPANY IN THE WORLD





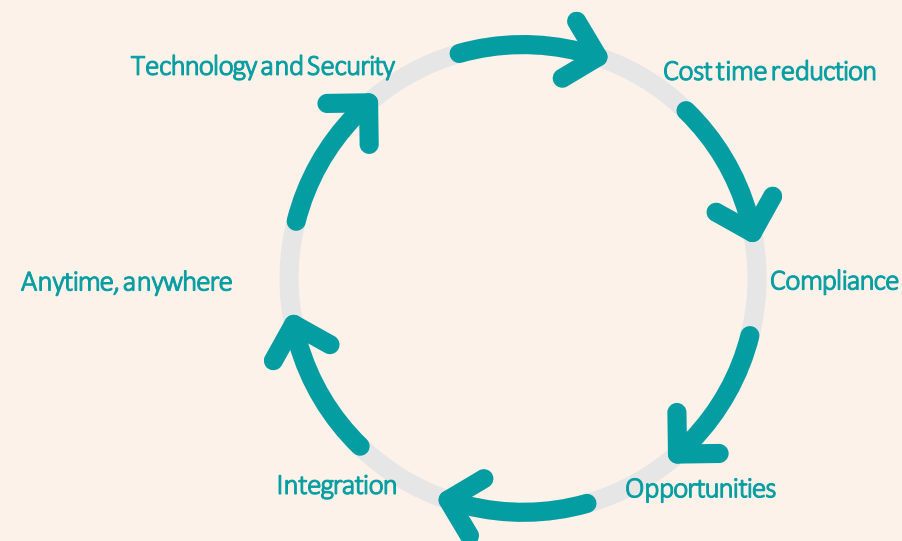
PactoBank is a company specialized in business for the electricity sector, with an exclusive and modern platform. Its goal is to become the largest and most innovative online platform of financial and non-financial products for all players in the electricity sector, enabling efficient, profitable and competitive businesses.

PactoBank is the first and only home-broker in Brazil that enables individuals to trade energy and also offers financial services of a fintech with a focus on customer security and reliability.



The Brazilian Energy Trading Desk (BBCE) is a free energy trading business portal composed of the main agents of the Brazilian market and open to all agents of the Free Contracting Environment.

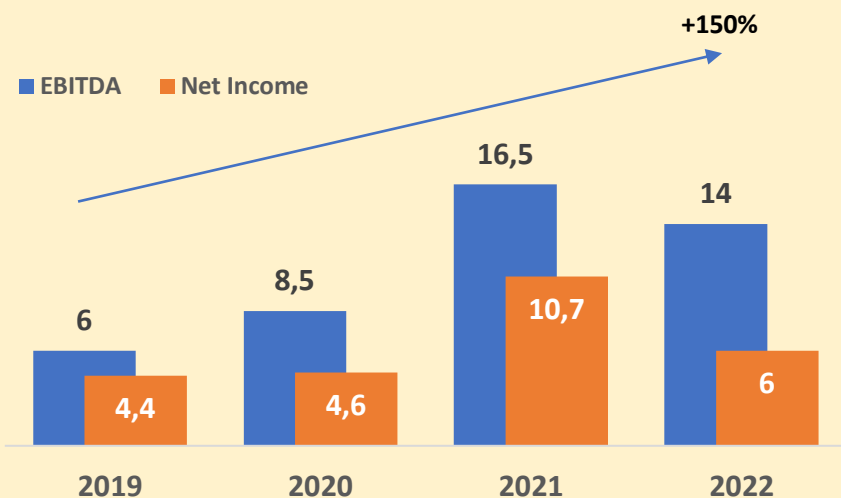
The portal offers pioneering services with operational advantages for the market, which provide liquidity, agility, security and transparency in free energy operations.



FINANCIAL INDICATORS



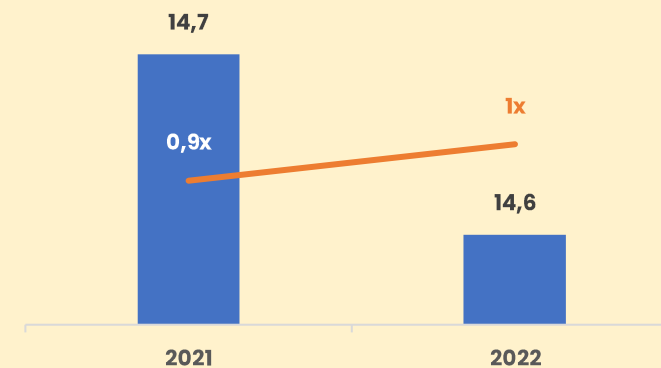
Financial developments



Values expressed in R\$/MM

**GROWTH
ORGANIC AND
SUSTAINABLE**

**Net debt/EBITDA
Last 12 months – R\$/MM**




Associations and Regulators



Corporate Information

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MATRIX GENERATION & TRANSMISSION SERVICES AND UTILITIES

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